



Kennisinstituut  
Duurzaam Verpakken

# Herbruikbare verpakkingen: Misconcepsies en uitdagingen

---

28 juni 2022

Marcel Keuenhof



# Recente ontwikkelingen rondom hergebruik

---



Jumbo: 'bring-your-own' water refill (maart 2022)



Albert Heijn hervulwand (april 2022)



'Refill-on-your-doorstep' door LOOS (mei 2022)



Pieter Pot introduceert een herbruikbare wijnfles (mei 2022)

# Community of Practice Herbruikbare verpakkingen

---

- In 2019 begonnen met ± 25 koplopers
- Nu ± 600 geïnteresseerden (uit Nederland, Europa en internationaal)
- Netwerk van partijen uit de hele keten
- Kennis delen en genereren
- (Online) bijeenkomsten
- Faciliteren en opstarten van pilots
- Ontwikkelen van hulpmiddelen  
(bijv. rekentool CO<sub>2</sub>-impact)



# Misconceptsies herbruikbare verpakkingen (?)

1. Herbruikbare verpakkingen zijn niet milieuvriendelijker.
2. Herbruikbare (consumenten)verpakkingen zijn zelden rendabel.
3. Herbruikbare verpakkingen brengen veel logistieke en administratieve rompslomp met zich mee.
4. Het is te moeilijk om consumenten mee te krijgen in de overstap naar herbruikbaar.
5. Wetgeving rondom herbruikbare verpakkingen is complexer dan bij eenmalige verpakkingen.

# 1 en 2. Milieuvriendelijker en goedkoper?

## Uitdagingen:

- Investering (wascapaciteit en vullen van supply chain)
- Vaak pas winstgevend bij voldoende schaalgrootte
- Complexe berekening van kantelpunt eenmalig vs. meermalig, zowel qua kosten als milieu-impact



## Kansen:

- Wel degelijk flink besparingspotentieel
- Voorsorteren op verdere EPR maatregelen
- Was er maar een handige rekentool...



# 3. Logistiek en administratie

## **Uitdagingen:**

- Complexiteit van additionele logistieke processen
- Administratieve druk
- Verborgen kosten (verdwijnen van verpakkingen)

## **Kansen:**

- Nieuwe bedrijfsmodellen
- Synergie met e-commerce / *last mile delivery*
- Combineer bestaande (afval)inzamelstructuren



# 4. De (minder groene) consument wil niet

## Uitdagingen:

- (Perceptie van) verminderd gemak
- Overtuigen (en vasthouden) consument
- Te lage retourpercentages
- Oneigenlijk gebruik en voortijds afdanken



## Kansen:

- Promotie / communicatie
- Directe interactie met individuele consument
- Gemak (bijv. thuis afleveren en ophalen)



# 5. Wet- en regelgeving en aansprakelijkheid

## Uitdagingen:

- Nieuwe structuren en aansprakelijkheden
- Traceerbaarheid op verpakningsniveau
- Wettelijke kaders ontbreken, toch?  
*(spoiler: valt erg mee...)*



## Kansen:

- Nieuwe structuren zijn vanaf de start goed te omkaderen
- Redelijk draagvlak onder consumenten
- Behalen overheidsdoelstellingen, CO<sub>2</sub> verminderend



# Overige learnings en tips

- **Standaardiseer voor lagere kosten en milieudruk**  
[Onderzoek van PackBack.](#)
- **E-commerce: veel potentie voor hergebruik**  
[Pilot van Mission Reuse.](#)
- **Bouw voort op ervaringen van bewezen B2B-modellen**  
[Waardevolle lessen voor de B2C sector \(webinar\).](#)
- **Leren van ervaringen in andere landen**  
Zie webinar drieluik: 1. [Reuse in France](#), 2. [Reuse in Germany](#) en 3. [Reuse in the UK \(najaar\)](#).
- **En: internationale samenwerking en afstemming!**  
Introducing...



# Europese samenwerking: Planet Reuse

---



## Initiators



Netherlands Institute  
for Sustainable Packaging



MEHRWEG  
VERBAND  
DEUTSCHLAND



Patricia Coelho



Kennisinstituut  
Duurzaam Verpakken

# Planet Reuse

---

## Aims to

- a centralised place offering visibility that reuse models are possible for (almost) all product categories and settings,
- easy & unhindered access to knowledge, experiences and advice about how to start and strengthen reuse models,
- possibilities to reach out to potential partners to close the loop, and
- collaboration on topics around building and expanding a European reverse logistics infrastructure, standardisation and political framework conditions, enabling reuse to become the norm rather than a niche.

will be the leading European online platform and network that brings together professionals of all kinds to connect, learn and collaborate on the topic of reuse and reusable packaging solutions. We envision it as the place:

- where FMCG brand owners and retailers go to find inspirational reuse solutions, support on how to implement those (e.g. through webinars and workshops) as well as partners to cooperate with;
- where Reuse system operators, packaging and machine suppliers as well as service providers (e.g. collection, cleaning, logistics, deposit clearing etc.) can display their products and services and find partners to cooperate with;
- that will function as a 'single point of contact' for decision makers & legislators on European level, where those actors can get into contact with a multi-disciplinary and fact-driven group of experts from the field working on the political framework conditions for reuse and reusable packaging;
- where all those active & engaged in the field (beyond the above-mentioned also cities & municipalities, governmental bodies, NGOs, academia, etc.) can collaborate on topics such as standardisation, building a collective, cross-border reusable packaging ecosystem and reverse logistics infrastructure, develop an assessment tool to compare single versus reusable packaging options, reverse logistics and cleaning infrastructure, in projects and working groups;
- that enables investors and accelerator programs to find talents and new investment cases,
- where sector associations can stay up-to-date and inform their members of developments in the field, and
- that provides a working space for collectives that want to collaborate on (sub-)topics, including 'hubs' where actors from a specific region or in a specific language can interact.

**PLANET REUSE**

The screenshot shows the homepage of the PLANET REUSE website. At the top, there is a navigation bar with links for Home, Members, Organizations, Reuse Solutions, Product Catalogue, Suppliers & Service Providers, Requests, Knowledge Space, Events, Groups & Communities, Awards & Accelerator Programs, and Admin. Below the navigation bar, there is a profile section for Marcel Keuenhof from the Netherlands Institute for Sustainable Packaging. A red arrow points from the 'Home' link in the sidebar to the 'Home' link in the top right corner of the main content area.

- Home
- Members
- Organizations
- Reuse Solutions
- Product Catalogue
- Suppliers & Service Providers
- Requests
- Knowledge Space
- Events
- Groups & Communities
- Awards & Accelerator Programs
- Admin

Marcel Keuenhof  
Netherlands Institute for Sustainable Packaging

Enter interest, keyword, company name, etc.

Your customized feed

News, offers, requests and companies that you might find interesting

Add a post...

News Offers Requests Events

News

Germany, 26.06.2022 Kathrin Lenz, SEA ME GmbH

**Upstream innovation: A guide to packaging solution by Ellen MacArthur Foundation**

Refillable & returnable Packaging Transport packaging +3

Like Comment Share

28.06.2022, 14:00 (GMT+2:00)

**KIDV in-depth meeting "Reusable Packaging" (NL)**

During the In-depth meeting, we discuss current issues, ideas and views regarding reusable solutions, for example in the field of logistics and administration, legislation and regulations, safety, liability, consumer behavior and environmental...

Event Page a day

Do you think someone else should join this network?

Invite your friends or business partners.

Enter first name... Enter last name... Enter Email... Send

Invitations (5)

Messaging

Chat

- S. van Helvoirt Baxter
- Alexis Eisenberg RELOOP
- André, Patricia, Jus...
- Anika Oppermann

Chat room

- PlaNet Reuse
- PlaNet Reuse even...
- General Dutch Hub
- General Working group "Wiki"

Rethinking Packaging

Community of Practice Reusable Packaging Project - Netherlands Institute for...

There are pending invitations waiting for your approval

Open invitation center

EN

Watchlist open watchlist

RELOOP Organization (NGO) - Bruxelles, Belgium

PlaNet Reuse - Onboarding session... Event - 05/13/2022

Community of Practice Reusable Packaging Project - Netherlands Institute for...

General Dutch Hub

General Working group "Wiki"

Chat (1:1 & group)

**PLANET REUSE**



Marcel Keuenhof  
Netherlands Institute for Sustainable Packaging

- Home
- Members
- Organizations
- Reuse Solutions
- Product Catalogue
- Suppliers & Service Providers
- Requests
- Knowledge Space
- Events
- Groups & Communities
- Awards & Accelerator Programs
- Admin

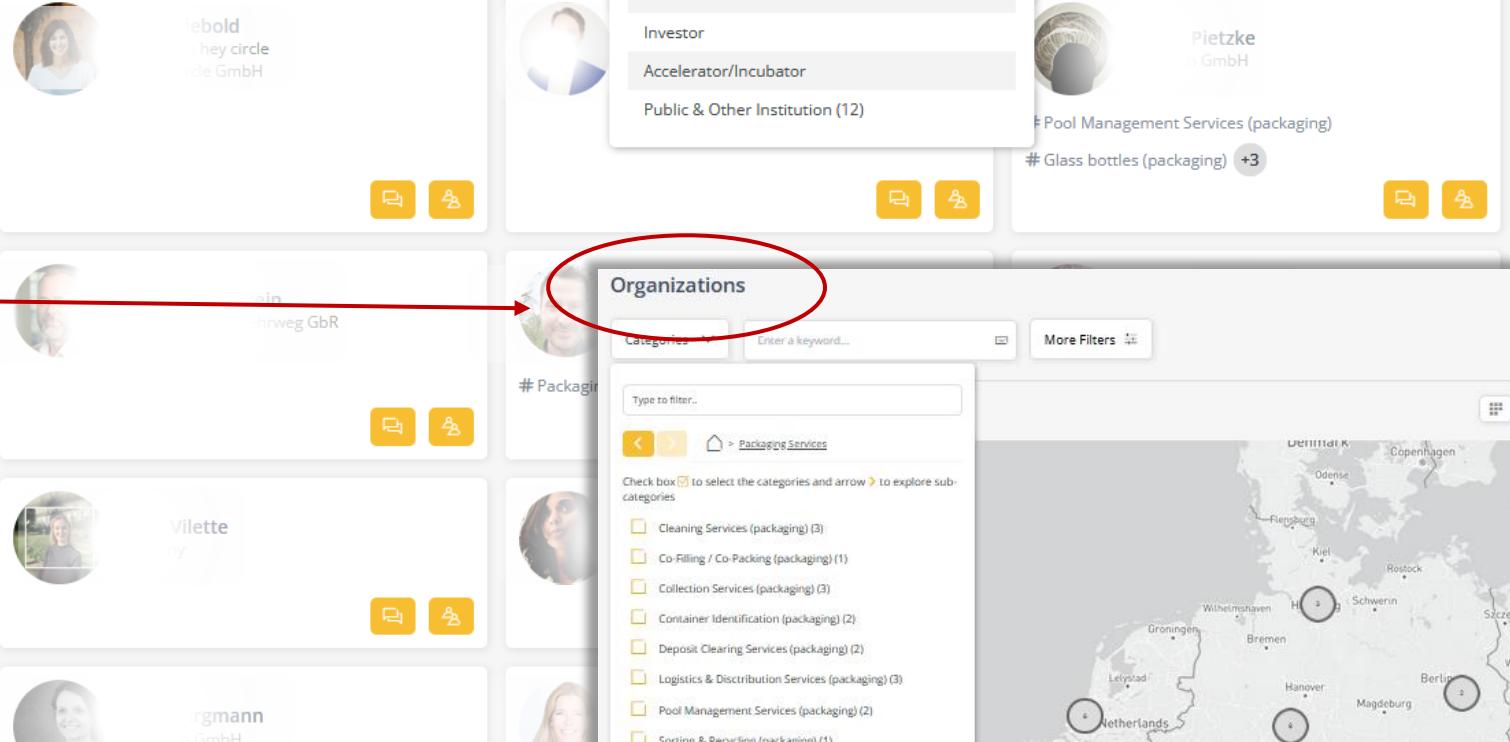
**Members**

Categories  Enter a keyword...

Your selection corresponds to 43 entries.

Organization Type

- Startup (23)
- Corporate (7)
- Research institute
- Investor
- Accelerator/Incubator
- Public & Other Institution (12)



Pietzke  
# Pool Management Services (packaging)  
# Glass bottles (packaging) +3

**Organizations**

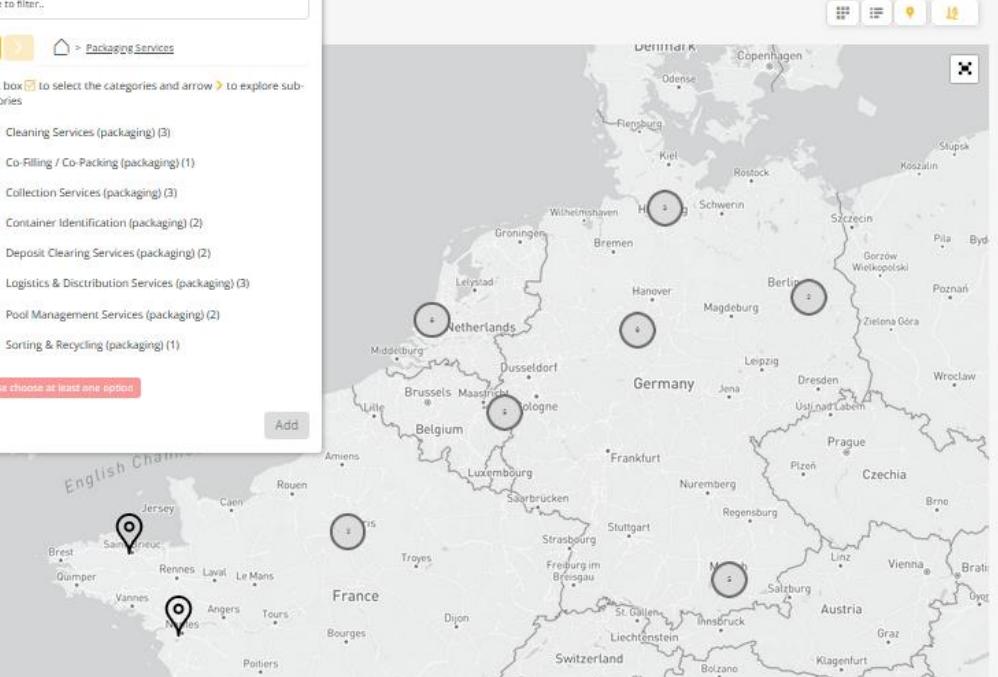
Categories  Enter a keyword...

Type to filter...

Check box  to select the categories and arrow  to explore sub-categories

- Cleaning Services (packaging) (3)
- Co-Filling / Co-Packing (packaging) (1)
- Collection Services (packaging) (3)
- Container Identification (packaging) (2)
- Deposit Clearing Services (packaging) (2)
- Logistics & Distribution Services (packaging) (3)
- Pool Management Services (packaging) (2)
- Sorting & Recycling (packaging) (1)

Please choose at least one option



 **PLANET  
REUSE**

Marcel Keuenhof  
Netherlands Institute for Sustainable Packaging

- Home
- Members
- Organizations
- Reuse Solutions
- Product Catalogue
- Suppliers & Service Providers
- Requests
- Knowledge Space
- Events
- Groups & Communities
- Awards & Accelerator Programs
- Admin

**Reuse Solutions**

Categories

Enter a keyword...

Your filter selection: Country: Netherlands

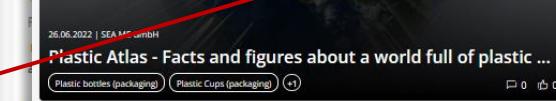
Your selection corresponds to 14 entries.

  
**Reusable packaging for made-to-order foods and catering**  
Ozarka B.V.  
We rent reusable packaging, replacing the purchasing of disposable packaging. This rental includes collection, wash and sanitation, and redistribution.  
Where customers directly procure packaging or cups at point of sale, we install "smart ...  
   +1

  
**EventCupSolution**  
Planet Reuse  
EventCupSolution offers reusable event cups and containers including service.  
EventCupSolution offers glass cups and containers in various sizes and shapes, materials and colors. Examples are:  
- unbreakable glasses made of polycarbonate (PC).  
- plastic cups for hot ...  
   +3

  
**Kickbag**  
Planet Reuse  
Kickbag offers reusable packaging for e-commerce and online shopping.

  
**Boox**  
Planet Reuse  
Boox offers reusable packaging for e-commerce and online shopping.

  
**Plastic Atlas - Facts and figures about a world full of plastic ...**  
SEA ME GmbH  
26.06.2022 | SEA ME GmbH  
Plastic bottles (packaging) Plastic Cups (packaging) +1

  
**New UN treaty to address plastic pollution**  
SEA ME GmbH  
26.06.2022 | SEA ME GmbH  
Supporting the transition to a circular economy for plastics

  
**Reuse - Rethinking Packaging**  
Ellen MacArthur Foundation White Paper: A new UN ...  
SEA ME GmbH  
26.06.2022 | SEA ME GmbH  
Plastic bottles ...

  
**CIRCULAR BUSINESS MODEL DESIGN GUIDE**  
SEA ME GmbH  
17.06.2022 | SEA ME GmbH  
A practical guide to help business, governments and consumers understand circular economy principles and design business models that create, reuse and capture value

  
**Für die Umwelt**  
SEA ME GmbH  
17.06.2022 | SEA ME GmbH  
Guide to the use of the milk and ...

  
**The reusable sign in Germany**  
SEA ME GmbH  
17.06.2022 | SEA ME GmbH  
The reusable sign in Germany

  
**zur Nutzung des**  
SEA ME GmbH  
17.06.2022 | SEA ME GmbH  
Statement by Mehrwegverband Deutschland e.V. on the draft ...

  
**Fraunhofer UMSICHT & Stiftung Initiative Mehrweg publish a ...**  
SEA ME GmbH  
14.06.2022 | SEA ME GmbH  
Fraunhofer UMSICHT & Stiftung Initiative Mehrweg publish a ...

  
**12 million euros for the expansion of RECUP ...**  
Planet Reuse  
31.05.2022 | Planet Reuse  
12 million euros for the expansion of RECUP ...

  
**Statement by Mehrwegverband Deutschland e.V. on the draft ...**  
SEA ME GmbH  
01.06.2022 | SEA ME GmbH  
Sorting of "identical" bottles only by 2-mm-variation of ...

  
**Impacts, Adaptation and Vulnerability Summary for Policymakers**  
SEA ME GmbH  
26.06.2022 | SEA ME GmbH  
Statement by Mehrwegverband Deutschland e.V. on the draft ...

  
**RETURN & REFILL**  
SEA ME GmbH  
17.06.2022 | SEA ME GmbH  
Statement by Mehrwegverband Deutschland e.V. on the draft ...



**SIGNED FOR RETURN & REFILL**

# Planet Reuse



PLANET  
REUSE



Marcel Keuenhof  
Netherlands Institute for Sustainable Packaging

- Home
- Members
- Organizations
- Reuse Solutions
- Product Catalogue
- Suppliers & Service Providers
- Requests
- Knowledge Space
- Events
- Groups & Communities
- Awards & Accelerator Programs
- Admin

## Upcoming Events

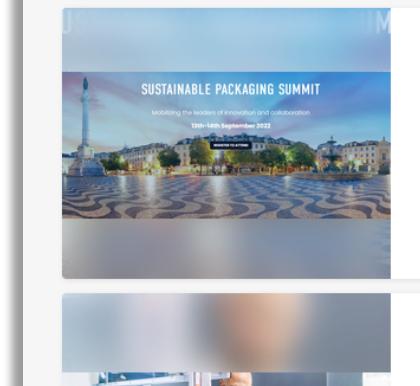
Find innovative events, conferences and networking formats on our platform

« « January February March April May June July August September October November December » »

Past Events My Events

**KIDV in-depth meeting "Reusable Packaging" (NL)**  
28.06.2022, 14:00 (GMT+2:00) Offline Event - Circular EXPO, DreamStreet 10, 2133 LK Hoofddorp, Niederlande  
During the In-depth meeting, we discuss current issues, ideas and views regarding reusable solutions, for example in the field of logistics and administration, legislation and regulations, safety, liability, consumer behavior and environmental impact. Event language is Dutch.

[Event Page](#)



**Sustainable Packaging Summit**  
13.09.2022, 13:00 (GMT+2:00) Offline Event - Rua Jau, 54, 1300-314, Lisboa, Portugal  
Accelerating sustainable transformation means being ready to ask ourselves difficult questions. Are we on

New Group

My Groups Public Groups

Your selection corresponds to 4 entries.

Dutch Hub  
This is the Dutch hub, bringing together all kinds of actors active or wanting to become active in the Netherlands. Have a look at others in this Dutch corner of PlaNet ...  
10 Members Group Admins:   
[# Packages for Apparel](#) [# Packages for Beverages](#) [# Packages for Cleaning & Household](#)  
+9

Mehrwegverband Deutschland e.V.  
This is the online community space of the German Association for Returnable Packaging.  
8 Members Group Admins:   
[# Packages for Beverages](#) [# Packages for Cleaning & Household](#) [# Packages for E-Commerce](#)  
+5

Working group "Wiki"  
This is the working group that is working on a digital wiki with all kinds of information about reusable packaging and its implementation.  
4 Members Group Admins:   
[# Packaging Machinery](#) [# Inspection machines \(packaging\)](#) [# Packaging Sectors](#) +1

Working group "Politics"  
This is a working group of the German Association for Reusable Packaging

Accessibility Free Group Admin Open group page

Accessibility After approval by administrator Apply for membership More information

Accessibility After approval by administrator Member Open group page

# Planet Reuse

---

The screenshot shows the Planet Reuse website interface. At the top is a dark blue header bar with the "PLANET REUSE" logo, which features a yellow 3D cube icon and the text "PLANET" above "REUSE". Below the header is a white sidebar containing a circular profile picture of Marcel Keuenhof and his name. The sidebar also lists various menu items with corresponding icons.

**Marcel Keuenhof**  
Netherlands Institute for  
Sustainable Packaging

- Home
- Members
- Organizations
- Reuse Solutions
- Product Catalogue
- Suppliers & Service Providers
- Requests
- Knowledge Space
- Events
- Groups & Communities
- Awards & Accelerator Programs
- Admin

# Bedankt voor uw aandacht

---

Benieuwd naar Planet Reuse?

- Kijk uit naar lancering in september
- Of: mail Marcel Keuenhof ([m.keuenhof@kidv.nl](mailto:m.keuenhof@kidv.nl))



Meer weten over de kansen en uitdagingen van herbruikbare verpakkingen?

- [www.kidv.nl/community-of-practice-herbruikbare-verpakkingen](http://www.kidv.nl/community-of-practice-herbruikbare-verpakkingen)
- LinkedIn-groep Community of Practice: [www.linkedin.com/groups/12313420](http://www.linkedin.com/groups/12313420)